

## My Side of the Conversation

No platitudes here, just straight talk because I have every confidence in the world in your courage, resourcefulness, and spirit.

These are very hard times that will probably permanently change our business world as we know it forever.

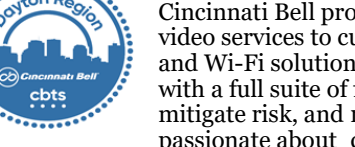
It is hell not to know anything about the future; it is hell not being able to plan; it is impossible to have no income. We know, because this Chamber is in the same predicament as you. **BUT WE PLAN TO SURVIVE** and so can you!!

We will help you any way we can, and ask you to pay it forward. Communicate with us – we will post your specials and hours of operation etc. to drive business. Send us information of good news, funny solutions, charitable giving. We will pass it on. Call me (937) 433-2032 x 103 just to explore ideas. Now is the time to Network more than ever.

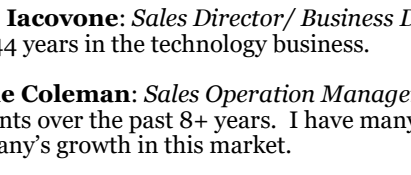
We are still planning events, just moving the dates ahead as the virus deadlines move ahead.

My big hope is our July 13<sup>th</sup> big Eat Local, Shop Local, Art Incubator Party at Yankee Trace will happen! What a party that could be! – The alternate date is September 14, 2020. (If necessary)

Stay in touch, check our websites [www.smrcc.org](http://www.smrcc.org), network and maintain your Chamber membership right now we need each other.

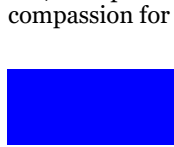


Julia Maxton, President



**Congratulations! to MAK Solve Business of the Year 2019**

## Shout Out Winner for March: CinBell



Cincinnati Bell provides integrated communications solutions, including voice, data, high-speed Internet, and video services to customers. Dependent on us for cloud communications, Internet connectivity, mobile marketing and Wi-Fi solutions. CBTS, a wholly owned subsidiary of Cincinnati Bell, combines deep technical expertise with a full suite of flexible technology solutions that drive business outcomes, improve operational efficiency, mitigate risk, and reduce costs for enterprise and midmarket clients. Our Dayton team of Cincinnati Bell is passionate about community involvement and we are committed to the Dayton region and its economic growth.

### Meet the Dayton Team:

**Joe Ropp: Sales Director**- Being a contributing member of the Dayton's community is key for my team. I am committed to building a team that is devoted to delivering the best in breed technology and being available to our clients 24x7. Expect to see our team hosting community events, investing in local businesses, and volunteering for those in need because those are the values we believe will build the Dayton community.

**Ellen Miller: Dayton Regional Development Director**- Born and raised in Dayton, Ohio. I am a graduate of Alter High School and the University of Dayton. I am dedicated to helping Cincinnati Bell build its footprint in my hometown!

**Mike Iacovone: Sales Director/ Business Development**- I was born and raised in the Dayton area and live in Bellbrook. I have over 44 years in the technology business.

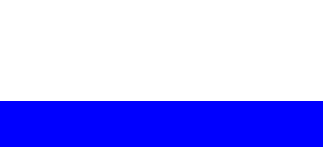
**Shane Coleman: Sales Operation Manager**- I have exclusively managed the telecommunications services for Dayton area accounts over the past 8+ years. I have many deeply rooted relationships in this community and look forward to seeing my company's growth in this market.

**Chris Lemaich: Account Executive** - 10 years with Cincinnati Bell in Dayton and 20 years of experience in the telecommunications industry. I pride myself in delivering exceptional customer support and specialize in partnering with companies to design end-to-end technology solutions.

**Evan Falardeau: Account Manager**- I am a Miamisburg resident and have been with Cincinnati Bell for 5 years. Very happy to be a part of increasing our fiber footprint in Dayton!

**Johanna Hartley: Dayton Regional Development Manager** - A native Daytonian graduating from Centerville High School and UD, I am passionate about helping businesses grow in our community by providing technology solutions with a genuine compassion for each customer.

## Additional Newsletter Sponsors



[Visit Key-Ads](http://www.keyadsinc.com)

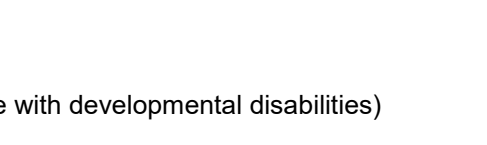
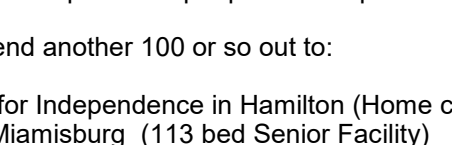
## FUND RAISING CAMPAIGN

During these trying times, this Chamber is still collecting dollars toward the purchase of PTSD trained service dogs. Now more than ever these dogs will be needed desperately by first responders and medical personal who are serving us and personally suffering trauma from the front lines of this epidemic.

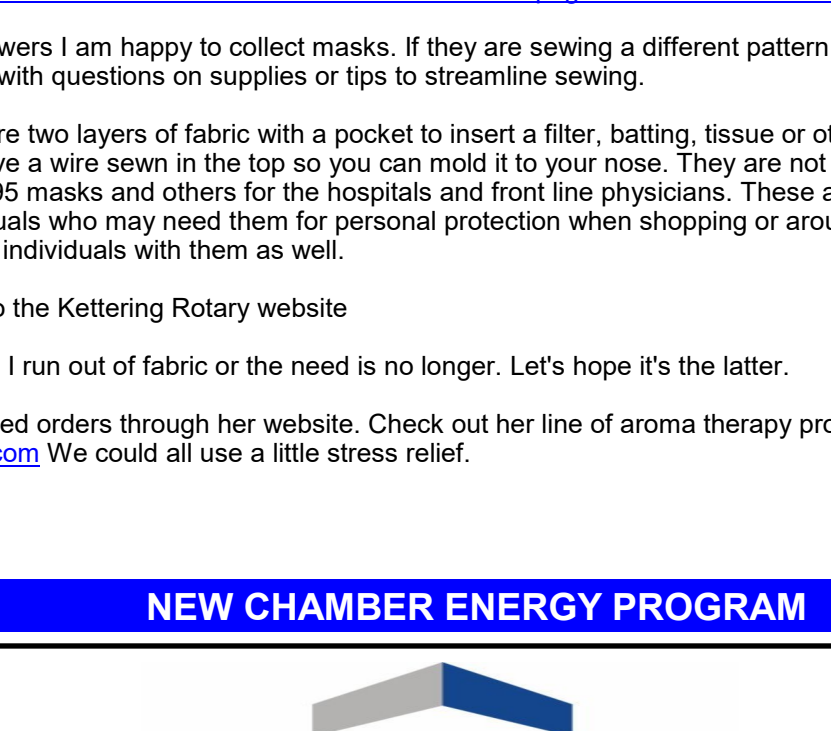
Contact Julia at (937) 433-2032 x 103 or email [Julia.maxton@smrcc.org](mailto:Julia.maxton@smrcc.org) for financial commitment to purchase the life changing service dogs. THANK YOU!

Julia Maxton  
South Metro Chamber, President

## SPONSORS



## Chamber Member's Outreach



Chamber member and local business owner Brenda of Clear My Head has come up with a way to keep busy during the Coronavirus outbreak.

So far I have donated 172 masks -

- 100 to the Widows Home in Dayton (75 bed Senior Facility)
- 45 to Mount Notre Dame Health Center (40 Bed Senior Facility) in Cincinnati
- 16 to an Oral Surgeon for his staff while they do emergency surgeries
- 12 to immune compromised people who requested

I expect to send another 100 or so out to:

- Care Givers for Independence in Hamilton (Home care for those with developmental disabilities)
- Kingston of Miamisburg (113 bed Senior Facility)

The pattern I am using is available on Kettering Rotary website for download. The direct link is: <https://clubrunner.blob.core.windows.net/00000004364/en-ca/files/homepage/covid-19-fabric-mask-pattern/mask-pattern.pdf>

If there are other sewers I am happy to collect masks. If they are sewing a different pattern already, we can use them. They can email me with questions on supplies or tips to streamline sewing.

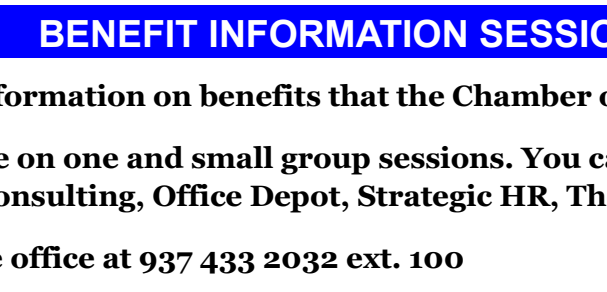
The masks I have are two layers of fabric with a pocket to insert a filter, batting, tissue or other layer for extra protection. They have a wire sewn in the top so you can mold it to your nose. They are not Covid 19 applicable, rather they help free up N95 masks and others for the hospitals and front line physicians. These are perfect for ancillary workers and individuals who may need them for personal protection when shopping or around at risk family member. I am happy to supply individuals with them as well.

For the pattern go to the Kettering Rotary website

I'll keep sewing until I run out of fabric or the need is no longer. Let's hope it's the latter.

Brenda is filling limited orders through her website. Check out her line of aroma therapy products at [www.clearmyhead.com](http://www.clearmyhead.com) We could all use a little stress relief.

## NEW CHAMBER ENERGY PROGRAM



Dear South Metro Chamber Member

**Our small business community has been hit hard by mandatory closures and safety measures required to slow the spread of the coronavirus (COVID-19).** Many business owners are struggling to cover their bills and are asking for help and wondering what they can do.

Along with over 200 Chambers of Commerce in the State of Ohio, The South Metro Chamber offers the Chamber Energy Program to our members to help reduce utility costs, a large expense for many small business owners.

### Why is this important for our business community?

- Many Chamber Members have no idea what their current rate is.
- More and more electricity and natural gas scams and frauds are hitting Chamber Members.
- We have seen members that have signed up with predatory suppliers, a bait and switch that ended up costing them thousands.
- Your contract may have expired, leaving you on a month-to-month contract and paying too much!
- You have the opportunity to save on electricity and natural gas for your business, your home, and even your employees' homes!
- Restaurant owners can reduce sales tax on their natural gas bill when that gas is used for cooking.

When business was booming and there was not an immediate need to cut costs, many members did not pay attention to their utility costs. **Given the current circumstances, we urge you to take one minute, scan in your recent electric and natural gas bill and see if we can help you reduce costs so you can immediately put money back into your business.** Please see a few of our recent enrollment stories on the back.

Simply email your recent electric and natural gas bill to [ChamberEnergy@ceateam.com](mailto:ChamberEnergy@ceateam.com) or you can call our helpline at 330.208.2082.

Julia Maxton, President

## BENEFIT INFORMATION SESSION

**Would you like more information on benefits that the Chamber offers?**

**We are now offering one on one and small group sessions. You can learn more about the Anthem Plan, Hunter Consulting, Office Depot, Strategic HR, The Shield Plans and more.**

**To schedule, contact the office at 937 433 2032 ext. 100**

## SAVE THE DATE

### SAVE THE DATE – ALL NEW!!

#### South Metro Regional Chamber of Commerce

Presents

#### Eat Local! Shop Local! Art Incubator Party!

**Celebrate great food and small retail fancies plus see Working Artists at**

**Beautiful Yankee Trace Golf Club July 13, 2020 5:00-7:00 p.m.**

The alternate date is September 14, 2020 (If necessary)

Contact Julia Maxton for more details.... (937) 433-2032 x 103.

## A heartfelt Thank You to the wonderful sponsors of the South Metro Regional Chamber and Safety Council.

**With their support we are able to be the business engine that will drive the networking hub crucial for support and information.**

**We list them here so that you can acknowledge them as you can, and know that by sponsoring us they are determined to support your business future. You are always welcome to participate as a sponsor as well!!**

### 2020 Chamber Sponsors

Dayton Power & Light	Hunter Consulting Co.
Spectrum Reach	Big Sandy Furniture
Key.Ads	South Metro Regional Safety Council
Thompson Hine LLP	Cold War Museum
Miamisburg	
Flying Ace Car Wash	Voss Auto Network
St. Leonard - CHI Living Communities	Freddy's Steakhouses
Sinclair Community College South	Archer's Tavern
Kettering Health Network	The Golf Club at Yankee Trace
Voss Cadillac	Dayton History
Farmers Merchants Bank	Doug Helser
Wright Patt Credit Union	NCR Country Club
Miami Valley Hospital South	Old Bag of Nails
Southern Ohio Chamber Alliance	N2 Publishing / Be Local Magazine
Outback Steakhouse	Active Electric
Jared Lockwood, Principle from Sandler	LegalShield/IDShield
Holiday Inn Express & Suites Dayton South - I-675	
Dayton Dragons	Strategic HRinc.
Community Energy Advisor	Superior Dental Care
Anthem Mewa/Risk Strategies Company	ApproRx

## SOUTH METRO REGIONAL CHAMBER OF COMMERCE

### 2020 CALENDAR OF EVENTS SPONSORED BY

**Under Construction--Events may be canceled due to the coronavirus restrictions. Please check the website for detailed updates!**



### SAVE THESE DATES!

#### EVENT RESERVATION POLICY

All reservations for Chamber events have a cancellation date, usually one week prior to the event (check our website at [www.smrcc.org](http://www.smrcc.org) or event invitation). This date represents a guarantee from the Chamber to the event facility concerning payment and commitment, no exceptions. Please be responsible and honor that date to assist this office in managing our budget. All event registrations will only be accepted IN ADVANCE by check or credit card. We will not offer payment at the door. No refunds after cancellation date or 3 days prior including lack of attendance. Adults only! **Reservations required. (937) 433-2032 x 200**

Date	Event	Location
Thursday	<b>Safety Council Meetings</b> (Improve Workplace Safety)	Miami Valley Hospital South
Jan 9, Feb 13, March 12,	Events & Programs will be held from 8:30-9:30 a.m. (Starts 8:30 Sharp)	(Bed Tower Entrance)
April 9, May 14, June 11,	Safety Council Members - \$15.00/ Non Safety Council Members - \$20.00	2400 Miami Valley Dr.
July 9, Aug 13, Sept 10,	Must RSVP - 433-2032 x 200	Centerville
Oct 8, Nov 12, Dec 10	Sponsored By: Miami Valley Hospital South, Hunter Consulting Co., Thompson Hine LLP, Key Ads	

**"Shout Out" Breakfast 7:30 – 9:00 a.m., \$12.00 per person and will include a lite bite and coffee...Dates are listed for each Restaurant below...Freddy's Frozen Custard & Steakburger, 5501 Wilmington Pike, Centerville 45459 Archer's Tavern, 9496 Dayton Lebanon Pike, Centerville, 45458**

Jan 8 – Archer's /Feb 5– Freddy's Frozen Custard & Steakhouses  
March 4 – Archer's Tavern /April 8– Freddy's Frozen Custard & Steakhouses  
May 6 – Archer's Tavern /June 3 – Freddy's Frozen Custard & Steakhouses  
July 8 – Archer's Tavern /August 5 – Freddy's Frozen Custard & Steakhouses  
September 2 – Archer's Tavern / October 7 – Freddy's Frozen Custard & Steakhouses  
November 4 – Archer's Tavern / December 2– Freddy's Frozen Custard & Steakhouses

#### Metro Breakfast

April 29, May 27	FEATURING IMPORTANT SPEAKERS ON MAJOR TOPICS	Sycamore Medical Center (4 <sup>th</sup> Floor)
Sept 16	Breakfast Buffet/Networking: 7:30 a.m. Speaker: 8:00 – 9:00 a.m.	4000 Miamisburg Centerville Rd.

\$17.00 per person /Members

\$20.00 per person / Non Members

Members / Non Members - \$25.00 at door

Reservations Required.

Hosted By: Kettering Health Network, Sycamore Medical Center/ Sponsored By: Flying Ace Express Car Wash, St. Leonard, and Active Electric

Monday	<b>Dayton Dragons Unique Outing</b>	Day/Air Ballpark
May 18		6:00 – End of Game – Dragons vs Lake County Dayton

Contact Randy Stites 937-228-228

\$25.00 per person – MUST RSVP

Night Includes: 1 Suite/Party Deck Ticket for Game, Unlimited Food & Nonalcoholic Beverages, 2 Alcoholic Drink Tickets, A chance to win Dragons merchandise, Great Networking with Chamber  
[randy.stites@daytondragons.com](mailto:randy.stites@daytondragons.com)

Wednesday	<b>Annual Breakfast &amp; Business Awards</b>	NCR Country Club
October 28	7:30 a.m. – 9:15 a.m.	4435 Dogwood Trail
	<b>No payment at the door</b>	Kettering
	Please RSVP 433-2032 x 200	
	Sponsored By: DP&L, Hunter Consulting Co, Nova Creative Group, Key Ads, Voss Auto Network, Thompson Hine LLP, Tech2bit, Flying Ace Express Car Wash, St. Leonard, Miami Valley Hospital South, Wright Patt Credit Union, Active Electric, Givens Voice and Data, LLC, Spectrum Reach	

#### South Metro Chamber 2020 Business Open Houses & Ribbon Cuttings!

Thursday	<b>Ribbon Cutting</b>	<b>Awe Snap Jewelry</b>
February 13	11:00 a.m.	2800 Miamisburg Centerville Rd
		Dayton Mall Concourse
Thursday	<b>Business Open House (Holiday Kick Off)</b>	<b>Zig Zag Gallery</b>
November 5	5:00 - 7:00 p.m.	101 E. Alex Bell Rd., Ste. 172
	Must RSVP 433-2032 x 200/ NO CHARGE EVENT!	Centerville 45459

Use our convenient reservation line – (937) 433-2032 ext 200 for quick registration

AS A COURTESY - RESERVATIONS REQUIRED – ADULTS ONLY

Calendar subject to change. Regular updates will be available. Check web site for new additions!

**We want to thank our generous sponsors for making our 2020 events possible:** DP&L, Hunter Consulting Co., Nova Creative Group, Key Ads, Voss Auto Network, Thompson Hine LLP, Tech2bit, Flying Ace Express Car Wash, St. Leonard, Miami Valley Hospital South, Wright Patt Credit Union, Active Electric, Givens Voice and Data, LLC, Spectrum Reach, Lizard Apparel & Promotions, LLC

**Business of the Year 2019 – MakSolve**

We now accept online payments [www.smrcc.org](http://www.smrcc.org)

**Questions? Call 433-2032 ext 100**

South Metro Regional Chamber of Commerce \* **No Charge Event Policy** Restrictions apply for this event. \*Reservations required \*Adults only \*Cancellation required 48 hours in advance of event \*Substitutions accepted \*No Show will be charged \$15.00



